

2009 & 2010 Atlanta Green Home Sales Reports

Single Family Homes Built 2007 or later and sold as New Construction in Fulton, DeKalb, Cobb & Gwinnett Counties priced between \$250,000 & \$2,000,000. All Findings are Based on Median Numbers.

Certified Homes Include EarthCraft House, LEED for Homes & Energy Star

2009 Full Year Results	Certified Green	Conventional New Construction	%
Current List Price	\$412,450	\$439,900.00	-6.2%
Sales Price	\$389,950	\$399,900.00	-2.5%
Sales Price/List Price Ratio	94.5%	90.9%	4.0%
Total Days on Market	108	139	-22.7%
Total Homes Sold	94	1305	6.7%

2010 Full Year Results	Certified Green	Conventional New Construction	%
Current List Price	\$367,200	\$399,900	-8.2%
Sales Price	\$353,315	\$375,000	-5.8%
Sales Price/List Price Ratio	96.2%	93.8%	2.6%
Total Days on Market	97	123	-21.1%
Number of Homes Sold	92	869	9.6%

2009-2010 Combined	Certified Green	Conventional New Construction	%
Current List Price	\$399,900	\$425,000	-5.9%
Sales Price	\$379,500	\$389,950	-2.7%
Sales Price/List Price Ratio	94.9%	91.8%	3.4%
Total Days on Market	104	132	-21.2%
Number of Homes Sold	186	2174	7.5%

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